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Telcoinabox to provide white-label enablement to Telstra Wholesale

- 3-year contract to provide white-labelled system and network enablement services for Telstra's wholesale channel
- Telcoinabox will earn development fees and recurring software-as-a-service revenue, driven by increasing customer signups and volume of services provided
- Provides strong validation of Telcoinabox's unique solution to enable brands, telcos and other resellers to provide their customers with a complete telco offering

Inabox Group Limited (Inabox or the Company) (ASX:IAB), a national managed telco, IT and cloud provider, is pleased to announce its Telcoinabox business has signed an agreement with Telstra to provide white-labelled enablement services to Telstra Wholesale.

These services will complement wholesale telecommunications supply, and provide a further offering for operational and technical back end for Telstra Wholesale customers to launch and manage telecommunications services to a range of organisations.

The contract builds on Telcoinabox's strong existing relationship with Telstra and will deliver Telcoinabox's system and network enablement services to Telstra wholesale's evolving channel.

Telcoinabox's system and network enablement services includes the:

- Provision of integrations to mobile and fixed network;
- Service provisioning and customer billing systems, including bill printing and delivery;
- Managed network services;
- Compliance;
- Payments processing;
- Customer tech support and customer care.

As part of the on-boarding process, Telcoinabox will develop interfaces between Telstra's customer facing systems and Telcoinabox's back-end systems to enable it to service its customers with a white-labelled solution.

Damian Kay, CEO of Inabox states: "This is a huge win for Telcoinabox and is clear recognition by Australia's largest telco in the strength of our Enablement offering.

Offering a range of Enablement services to allow brands and resellers to provide white-labelled telco, managed IT and cloud services is the real strength of Telcoinbox's capabilities and a key point of differentiation between us and our competition.

"This deal is one of a number of recent opportunities the management team has been pursuing and the Company expects its investment in its enablement capabilities to allow it to continue to secure additional customers and significantly drive its enablement revenues in FY18 and beyond."

Ends.

About Inabox Group Limited

Inabox provides technology platforms and solutions that deliver next gen telco, IT and cloud services. We do this via highly automated systems, a national team of over 320 knowledgeable and engaged people, plus over 15 years of experience.

Telcoinbox, Hostworks, Anittel, iVox and Neural Networks are all part of the Inabox Group.

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